



Nevon M Watson [M.Ed]

HE/HIM/ HIS

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Los Angeles, United States

Profile

Throughout my career, I've had the privilege of leading diverse teams and managing budgets as a Director of Student Life & Conduct, Chief of Staff, and Chief Business Development Officer for various companies and organizations. My unwavering dedication to creating engaging customer experiences has been a consistent driving force in my professional journey. At my core, I identify as an Innovative Program Manager with a proven track record of strategically guiding organizations toward their goals. My expertise lies in overseeing operational progress, monitoring complex cross-company projects, leading team members, and consistently achieving results in a timely manner.

Employment History

Chief Business Development Officer at Del Richardson & Associates, Los Angeles

01/2022–06/2023

- Led strategic planning, driving growth by identifying new opportunities and partnerships, and expanding market share.
- Developed and executed effective sales and marketing strategies to boost revenue and profitability.
- Cultivated strong client relationships, negotiated key partnerships, and ensured compliance with regulations.
- Oversaw team development, budget management, risk mitigation, and international market expansion efforts.

Chief of Staff at Long Beach City College, Long Beach

06/2019–12/2021

- Spearheaded organizational redesign by developing global processes, teams, and technology to enhance operational support for both internal and government stakeholders.
- Collaborated closely with the CEO and executive leadership team to align competing demands and stakeholder expectations with the overarching strategic vision and institutional goals.
- Successfully facilitated the recording, reporting, and alignment of a significant \$30 million+ gift in collaboration with the President's team.
- Provided transparent and concise updates on the overall COVID reopening status, addressing issues, assessing risks, and recommending effective resolutions while adhering to institutional goals and government guidelines.

Skills

Leadership and Teamwork	5/5
Microsoft PowerPoint	5/5
Communication Skills	5/5
Adaptability	5/5
Ability to Multitask	5/5
Computer Skills	5/5
Leadership	5/5
Ability to Work Under Pressure	5/5
Teamwork	5/5
Time Management	5/5
Communication	5/5
Customer Service	5/5
Problem Solving	5/5
Microsoft Office	5/5
CPR & BLS [Adult & Child]	5/5
CA Driver License - Class C	4/5

Hobbies

Independent Consultant, Lobbyist, and Political Strategist, Community Broker, NAHMI Mental Health First Aid Interventionist

Languages

English Native speaker

Life Coach at Long Beach Dept of Health , Long Beach

01/2019–06/2019

- Specialized in providing guidance and support to fathers, helping them navigate the challenges of parenthood, strengthen family bonds, and achieve personal and parenting goals.
- Utilized proven coaching techniques to improve fathers' communication skills, enhancing their relationships with children and partners, and fostering a positive family environment.
- Assisted fathers in finding balance between their professional and family responsibilities, ensuring their success both at home and in their careers.
- Worked with fathers to identify their aspirations, set achievable goals, and develop strategies for personal growth, empowerment, and self-improvement as parents and individuals.

Dean of Students at USC Ednovate - Brio High School, Los Angeles

04/2017–10/2017

- Managed student services procedures, interventions, and activities, overseeing the Restorative Justice Center, Afterschool, Community Service/Service Learning, and Internship Programming for 900 students.
- Offered strong leadership and supervision for the Student Culture Department.
- Developed collaborative instructional strategies for faculty, emphasizing Cumulative Records, Individualized Education Plans, and CELDT (California English Language Development Test) outcomes.

Education

Bachelors of Art, Morehouse College, Atlanta

08/2005–05/2010

Completed a major in Political Philosophy with a concentration in Political Science.

Masters of Education , Concordia University , Portland

11/2017–03/2019

Achieved a major in Curriculum and Instruction with a specialized focus on Teaching English to Speakers of Other Languages.

Government Service

US Military Analyst, USA

2008–2016

- Honorable Discharge 2016

References

References available upon request

Courses

TESOL 160 Hour Certification at Henry Lervin Institute

2022–2022

Doula Birth & Post Partum at Madriella

2023–2023

CPR & BLS Certification at American Heart Association

2023–2023

- Conducted in-depth analysis of global military threats, assessing capabilities, intentions, and potential impacts on national security.
- Collected and analyzed intelligence data from various sources, including open-source information, classified documents, and field reports, to provide actionable insights and recommendations.
- Contributed to the development of military strategies and policy recommendations based on comprehensive assessments, contributing to informed decision-making at the highest levels of government.